



TES IGE COMMISSION

Washington, D.C. 20549



ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

OMB APPROVAL

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8· 1119**6**

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	1/1/02	AND ENDING	12/31/02	
ALI ON TON THE PENIOD BEOMAINS	MM/DD/YY		MM/DD/YY	
A. Ri	EGISTRANT IDENT	IFICATION		
NAME OF BROKER-DEALER:				
Family Investors Company			OFFICIAL USE ONLY	
ADDRESS OF PRINCIPAL PLACE OF BU	SINESS: (Do not use P.	O. Box No.)	FIRM ID. NO.	
265 South Avenue				
	(No. and Street)			
Fanwood .	NJ	07	023	
(City)	(State)		(Zip Code)	
NAME AND TELEPHONE NUMBER OF I	PERSON TO CONTACT	IN REGARD TO THE	S REPORT	
Fred J. Chemidlin, Jr.			908-322-1800	
			(Area Code — Telephone No.)	
B. AC	COUNTANT IDENT	TIFICATION		
INDEPENDENT PUBLIC ACCOUNTANT Cerefice & Company		ed in this Report*		
INDEPENDENT PUBLIC ACCOUNTANT Cerefice & Company	whose opinion is contain	ed in this Report*	07065	
INDEPENDENT PUBLIC ACCOUNTANT Cerefice & Company	whose opinion is contain ame — if individual, state last, first	ed in this Report*	07065 Zip Code)	
INDEPENDENT PUBLIC ACCOUNTANT Cerefice & Company (No. 1103 Westfield Avenue (Address)	whose opinion is contain ame — if individual, state last, first, Rahway	ed in this Report* middle name) NJ		
INDEPENDENT PUBLIC ACCOUNTANT Cerefice & Company No. 1103 Westfield Avenue	whose opinion is contain ame — if individual, state last, first, Rahway	ed in this Report* middle name) NJ	PROCESSI	
INDEPENDENT PUBLIC ACCOUNTANT Cerefice & Company (No. 1103 Westfield Avenue (Address) CHECK ONE: TX Certified Public Accountant Public Accountant	whose opinion is contain ame — if individual, state last, first, Rahway (City)	ed in this Report* middle name) NJ (State)	PROCESSI MAR 1 3 200	
INDEPENDENT PUBLIC ACCOUNTANT Cerefice & Company (No. 1103 Westfield Avenue (Address) CHECK ONE: TX Certified Public Accountant	whose opinion is contain ame — if individual, state last, first, Rahway (City)	ed in this Report* middle name) NJ (State)		

^{*}Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).



OATH OR AFFIRMATION

I, Fred J. Chemidlin, Jr. , swear (or affirm) that, to the
best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Family Investors Company, as of
December 31, 2002, px, are true and correct. I further swear (or affirm) that neither the company
nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified soley as that of
a customer, except as follows:
No exceptions
Fred Jamele 1
CEO
Been Jennes
BETTY J. FENNIMORE
NOTARY PUBLIC OF NEW JERSEY
My Commission Expires Feb. 8, 2004 This report** contains (check all applicable boxes):
(a) Facing page.
(b) Statement of Financial Condition. (c) Statement of Income (Loss). (d) Statement of Changes in Financial Condition.
(c) Statement of Income (Loss).
, <i>,</i>
(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital. (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
(f) Statement of Changes in Edomates Substantiated to Claims of Creditors. [A] (g) Computation of Net Capital
(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
(i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
(j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the
Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
(I) An Oath or Affirmation.
(m) A copy of the SIPC Supplemental Report.
(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

BROKER OR DEALER	Family	Investors	Company

100

STATEMENT OF FINANCIAL CONDITION FOR NONCARRYING, NONCLEARING AND CERTAIN OTHER BROKERS OR DEALERS

ASSETS ASSETS SEC PILL NO. 3-11196 95					or of (MAY/DD/YY)	12/3	31/02	99
ASSETS Allowable Non-Allowable Non-Allowable Non-Allowable Total T				•	SEC EU E NO	8-1	1196	
Control Securities Securi			4.00	rtc	SEC FILE NO.		i i	
Allowable Non-Allowable Total			A55	E13				
2. Receivables from brokers or dealers: A. Clearence account			Allowable		Non-Allowable	,		. [199]
2. Receivables from brokers or dealers: A. Clearence account: B. Onner			230 402				220 402	(350)
A. Cravence account		Committee	230,402	200		٠,	230,402	1 /50
8. Other.	2.	_	•					
3. Recrusibles from non-customers. 55, 347 355 54, 994 600 7 110, 341 830 4. Securities and soic commodities owned, at market value: A. Exempted securities. 418 B. Debt securities. 419 C. Options. 420 D. Other securities. 420 E. Spot commodities 7, 7, 200 850 Securities and/or other investments not readily marketable: A. Act cost, 7, 7, 200 130 B. At estimated fair value. 440 7, 200 610 7, 200 860 Securities and partners' individual and capital securities, at market value: A. Exempted securities, at market value: A. Exempted securities 5 150 B. Other securities 5 160 7. Securities and notes: 470 market value of collaterali A. Exempted securities 5 170 B. Other securities 5 160 S. Owned, at market value of collaterali A. Exempted securities 5 170 B. Owned, at market value of the company, at market value at market value. 480 S. Owned, at cost 5 180 S. Owned, at cost 6 180 C. Contributed for use of the company, at market value of the company, at market value of collaterali 6 180 D. Property, furniture, equipment, at cost-net of accommissed depreciation and associated partnerships 6 480 D. Property, furniture, equipment, at cost-net of accommissed depreciation and associated partnerships 7 180 D. Property, furniture, equipment, at cost-net of accommissed depreciation and associated partnerships 7 180 D. Property, furniture, equipment, at cost-net of accommissed depreciation 6 180 A. Exempted 6 180 B. Market 8 180 B. Market 8 180 B. Market 8 180 B. Market 9 180 B. Marke			·		Г	EEO		810
4. Secunites and soot commodities			EE 247	 ·	E 4 004		110 241	
owned, at market value: A. Exempted securities B. Dobt securities C. Options D. Other securities 2,396 424 E. Spot commodities 1 430 S. Securities and/or other investments not readyly marketable: A. Accost § 5,7,200 B. At estimated fair value S. Securities borrowed under subordination agreements and partners' individual and capital securities accounts, at market value: 460 S. Securities borrowed under subordination agreements and partners' individual and capital securities accounts, at market value: 460 S. Securities accounts, at market value: A. Exempted securities \$ 150 B. Other securities \$ 150 B. Other securities S. Secured demand notes: market value of coffateral: A. Exempted securities \$ 170 B. Other securities \$ 170 B. Owned, at cost C. Contributed for use of the company, at market value at market value. T. Secured demand notes of the company, at market value at market value. T. Secured demand notes of the company, at market value. T. Securities \$ 190 S. Owned, at cost C. Contributed for use of the company, at market value. T. Securities of securities and associated authorithips. D. Property, furniture, equipment, teachings under leave and reprise under leave agreements, at costinet of accompliated degrees, into and accompliated degrees, into	-		55,341	355	54,994	<u>, , , , , , , , , , , , , , , , , , , </u>	110,341	(030)
A. Exempted securities	4.							
8. Debt securities				[440]				
C. Options.		*			•			
D. Other securities: Spot commodities: Spot commodities: A. At cost \$ 7,7200								
E. Spot commodities		·	2 396					
5. Securities and/or other investments not readily marketable: A. At cost \$ \$ 7,200			,				2,396	850
not readily marketable: A. At cost \$ \$ 7,200				1 430		•		
A. A cost \$ \$ 7,200	Э.							
8. At estimated fair value			•					
6. Securities borrowed under subordination agreements and partners' individual and capital securities accounts, at market value: A. Exempted securities \$ 150 B. Other securities \$ 160 7. Secured demand notes:				440	7.200	610	7 200	860
ments and partners' individual and capital securities accounts, at market value: A. Exempted securities \$ 150 B. Other securities \$ 160 7. Secured demand notes: A. Exempted securities \$ 160 7. Secured demand notes: A. Exempted securities \$ 170 B. Other securities \$ 170 B. Other securities \$ 180 8. Memberships in exchanges: A. Owned, at market salue of collateral: A. C. Contributed for use of the company, at market value. 9. Investment in and receivables from affiliates, subsidinries and associated partnerships. 10. Property, furniture, equipment, leasthold improvements and rights under lease agreements, at cost-net of accounties and amortifation. 10. Property, furniture, equipment, at cost-net of accounties and amortifation. 11. Other assets. 12. TOTAL ASSETS 150 B. Other Securities Add S. S. F. 700 B. Other S.	6		777		11200			······································
Securities accounts, at market value: 460 630 880 A. Exempted Securities S	Ο.	•						
A. Exempted securities \$ 150 B. Other securities \$ 160 7. Secured demand notes: 470 640 890 market value of collateral: A. Exempted securities \$ 170 B. Other securities \$ 180 8. Memberships in exchanges: A. Owned, at market \$ 190 B. Owned, at cost C. Contributed for use of the company, at market value of securities and associated partnerships. 480 670 910 9. Investment in and receivables from affiliates, subsidirities and associated partnerships. 480 670 910 0. Property, furniture, equipment, leasehold improvements and rights under lease agreements, at cost-net of accumulated depreciation and amortization. 490 18,639 680 18,639 920 10. Other assets. 528,145 540 \$ 85,700 740 \$ 373,845 940				460	Г	630		880
8. Other securities \$ 160		•						
Securities \$ 160		securities \$ 150						
7. Secured demand notes:		B. Other						
market value of collateral: A. Exempted		securities \$ 160			-			<u></u>
A. Exempted securities \$ 170 B. Other securities \$ 180 8. Memberships in exchanges: A. Owned, at market \$ 190 B. Owned, at cost C. Contributed for use of the company, at market value 9. Investment in and receivables from affiliates, subsidiaries and associated partnerships 0. Property, furniture, equipment, leasehold improvements and rights under lease agreements, at cost-net of accumulated deprecition and amortization. 10. Other assets. 1170 11. Other assets. 128, 145 1540 1540 1550 1550 1750 1863 18	7.	Secured demand notes:		470		640		890
Securities S 170		market value of collateral:						
B. Other securities \$		A. Exempted		•				
8. Memberships in exchanges: A. Owned, at market S		securities \$ 170						
8. Memberships in exchanges: A. Owned, at market \$ 190 B. Owned, at cost							•	
A. Owned, at market \$		securities \$ 180					•	
## B. Owned, at cost	8.	Memberships in exchanges:						
B. Owned, at cost C. Contributed for use of the company, at market value. 9. Investment in and receivables from affiliates, subsidiaries and associated partnerships. O. Property, furniture, equipment, leasehold improvements and rights under lease agreements, at cost-net of accumulated deprecitation and amortization. 1. Other assets. 7. TOTAL ASSETS 7. TOT								
C. Contributed for use of the company, at market value		market S 190			_			
at market value		B. Owned, at cost		-		650		
9. Investment in and receivables from affiliates, subsidiaries and associated partnerships				· •		660		900
affiliates, subsidiaries and associated partnerships			•	6 _		-		
associated partnerships	9.							
0. Property, furniture, equipment, leasehold improvements and rights under lease agreements, at cost-net of accumulated deprecisition and amortization. 1. Other assets. 7. 288,145 7. 288,145 7. 388,700 7. 373,845		affiliates, subsidiaries and		400	Г	570		910
leasehold improvements and rights under lease agreements, at cost-net of accumulated deprecisition and amortization		associated partnerships		480	<u> </u>	870		
under lease agreements, at cost-net of accumulated deprecisition and amortization. 1. Other assets. 7. 288,145 7. 288,145 7. 288,145	0.							
of accumulated depreciation and amortization. 1. Other assets. 7. 288,145 7. 288,145 7. 288,145 7. 288,145 7. 38,639 7. 18,639 920 920 930 930 940 940		•						
and amortization. 490 18,639 680 18,639 920 1. Other assets. 535 4,867 735 4,867 930 2 TOTAL ASSETS 75 288,145 540 \$ 85,700 740 \$ 373,845		•						
1. Other assets. 75 288,145 540 \$ 85,700 740 \$ 373.845 940				490	18 630	680 ₹	10 620	920
7\$ 288,145 540 \$ 85,700 740 \$ 373.845		·					4 867	930
OMIT PENNIES		Uther assets	288.145		17007		373.845	940
	Ź.	101AL ASSETS			<u> </u>	=======================================		IT PENNIES

BROKER OR DEALER Family Investors Company

as of 12/31/02

STATEMENT OF FINANCIAL CONDITION FOR NONCARRYING, NONCLEARING AND CERTAIN OTHER BROKERS OR DEALERS

LIABILITIES AND OWNERSHIP EQUITY

	Liabilities	A.I. Liabilities		Non-A.I Liabilitie	-	Total	
13.	Bank loans payable	s	1045	s	1255), s	1470
14	Payable to brokers or dealers:						
	A. Clearance account		1114		1315	*	1560
	B. Other	7	1115		1305		1540
15.	Payable to non-customers		1155		1355		1610
16.	Securities sold not yet purchased,						
	at market value				1360		1620
17.	Accounts payable, accrued liabilities, expenses and other	114,645	1205	-0-	1385	114,645	1685
18.	Notes and mortgages payable:						
	A. Unsecured		1210			•	1690
	8 Secured		1211	▼	1390	T	1700
19.	Liabilities subordinated to claims						
	of general creditors:					•	
	A. Cash borrowings:				1400		1710
	1. from outsiders \$ \$	970		·		·	
	2. Includes equity subordination (15c3-1 (d))						
	of \$	980		•			
	8. Securities borrowings, at market value:				1410		1720
	from outsiders \$	990					
	C. Pursuant to secured demand note						
	collateral agreements:				1420		1730
	1. from outsider: \$1	000					
	2. Includes equity subordination (15c3-1 (d))				-		
	of \$1	010					
	D. Exchange memberships contributed for			•			
	use of company, at market value				1430		1740
	E. Accounts and other borrowings not						
	qualified for net capital purposes		1220		1440		1750
20.	TOTAL LIABILITIES	\$ 114,645	1230	s <u>-0-</u>	1450	\$ 114,645	1760
	Ownership Equity						
						- .	[1770]
21.	Sole proprietorship					▼ S	1770
22.	Partnership (limited partners	\$	1020)				11780
23.	Corporation:						1791
	A. Preferred stock			-			1792
	B. Common stock						1792
	C. Additional paid-in capital						1794
	D. Retained earnings						1795
	E. Total					259,200	
	F. Less capital stock in treasury					. 16	1796
24.	TOTAL OWNERSHIP EQUITY						1810
25.	TOTAL LIABILITIES AND OWNERSHIP	EQUITY				. \$ <u>373,845</u>	_ <u></u>
	The agampaning		•			OMIT P	ENNIES
	The accompanying notes a	re an integral	l par	t of these f	inand	cial statement	S ONLY

as of 12/31/02 BROKER OR DEALER Family Investors Company COMPUTATION OF NET CAPITAL 3480 3490 259,200 3500 Total ownership equity qualified for Net Capital 3520 A. Liabilities subordinated to claims of general creditors allowable in computation of net capital...... 3525 B. Other (deductions) or allowable credits (List)...... 3530 6. Deductions and/or charges: 3540 A. Total nonallowable assets from Statement of Financial Condition (Notes B and C) \$ 3590 B. Secured demand note deficiency..... C. Commodity futures contracts and spot commoditiesproprietary capital charges..... 3620 85,700 D. Other deductions and/or charges..... 3630 7. Other additions and/or allowable credits (List)...... 3640 9. Haircuts on securities (computed, where applicable, pursuant to 15c3-1 (f)): 3660 3670 B. Subordinated securities borrowings..... C. Trading and investment securities: 3735 1. Exempted securities...... 3733 2. Debt securities 3730 3734 4. Other securities Mutual . Fund 3650 2740 3736 E. Other (List).......Money. Market. Account..... 10. Net Capital **OMIT PENNIES**

BF	OKER OR DEALER Family Investors Company	as of	12/31/02	
l	COMPUTATION OF BASIC NET CAPITAL REQUIREMENT This computation was made by Cerefice & Company.	<u> </u>		
Par	The result is not materially different from that of the client.			:
11.	Minimum net capital required (6-2/3% of line 19)	\$	7,643	3756
	Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital requirement			
	of subsidiaries computed in accordance with Note (A)	\$_	25,000	3758
13.	Net capital requirement (greater of line 11 or 12)	S	25,000	3760
14.	Excess net capital (line 10 less 13)	\$_	143,912	3770
15.	Excess net capital at 1000% (line 10 less 10% of line 19)		157,447	3780
	COMPUTATION OF AGGREGATE INDEBTEDNESS			
16.	Total A.I. liabilities from Statement of Financial Condition	\$	114,645	3790
	Add:			
	A. Drafts for immediate credit	3800		
	B. Market value of securities borrowed for which no equivalent			•
	value is paid or credited	3810		(
	C. Other unrecorded amounts (List)\$	3820 \$	114 645	3830
	Total aggregate indebtedness			3840
	Percentage of aggregate indebtedness to net capital (line 19÷by line 10)			3850
21.	Percentage of debt to debt-equity total computed in accordance with Rule 15c3-1 (d)	· · · · · · · · · · · · · · · · · · ·		10000
	COMPUTATION OF ALTERNATE NET CAPITAL REQUIREMENT	NT		
Par	t B			
22.	2% of combined aggregate debit items as shown in Formula for Reserve Requirements pursuant to Rule 15c3-3 prepared as of the date of the net capital computation including both brokers, or dealers			
	and consolidated subsidiaries' debits	\$		3870
23.	Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital			
•••	requirement of subsidiaries computed in accordance with Note (A)	T S		3880
24.	Net capital requirement (greater of line 22 or 23)			3760
	Excess net capital (line 10 less 24)			3910
	Net capital in excess of:	_		
	5% of combined aggregate debit items or \$120,000	\$_		3920
				MIT PENNIES
NO	TES:		-	
	The minimum net capital requirement should be computed by adding the minimum dollar net capital requireme	nt		
	of the reporting broker dealer and, for each subsidiary to be consolidated, the greater of:			
	Minimum dollar net capital requirement, or			
	2. 6-2/3% of aggregate indebtedness or 2% of aggregate debits if alternative method is used.			
(8)				
	covered by subordination agreements not in satisfactory form and the market values of memberships in			

The accompanying notes are an integral part of these financial statements.

exchanges contributed for use of company (contra to item 1740) and partners' securities which were

(C) For reports filed pursuant to paragraph (d) of Rule 17a-5, respondent should provide a list of material

included in non-allowable assets.

non-allowable assets.

For the period (MMDDYY) from Y	1/1/02	3932 10 12/3	1 / 0 30
Number of months included in this		2 months	1 / 0 29
STATEMENT OF INCOME (LOSS)			
EVENUE			
 Commissions: a. Commissions on transactions in exchange listed equity securities executed on an exchange 		26 760	39
b. Commissions on listed option transactions		207700	39
c. All other securities commissions		11	39
d. Total securities commissions	-	26,768	39
2. Gains or losses on firm securities trading accounts		20,100	
From market making In options on a national securities exchange			39
b. From all other trading			39
c. Total gain (loss)	_		39
Gains or losses on firm securities investment accounts	-	∠ 572	> 39
Profit (loss) from underwriting and selling groups			39
. Revenue from sale of investment company shares			33
. Commodities revenue			39
. Fees for account supervision, investment advisory and administrative services		506,034	39
Other revenue	_	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	3,
. Total revenue			40
KPENSES Salaries and other employment costs for general partners and voting stockholder officers	•	121,000	412
Other employee compensation and benefits	· -	765,680	411
Commissions paid to other broker-dealers			414
Interest expense			407
a. Includes interest on accounts subject to subordination agreements			
Regulatory fees and expenses		10,254	419
Other expenses		220,603	410
Total expenses			420
T INCOME	*	•	•
Net Income (loss) before Federal Income taxes and Items below (Item 9 less Item 16)			> 421
Provision for Federal Income taxes (for parent only) benefit. 7	<u>Ţ</u>	9 02	> 422
Equity in earnings (losses) of unconsolidated subsidiaries not included above	· · · · · · · · · · · · · · · · · · ·		422
a. After Federal Income taxes of	4238		
Extraordinary gains (losses)	····· <u>····</u> _		422
a. After Federal Income taxes of	4239		
Cumulative effect of changes in accounting principles			422
Net income (loss) after Federal income taxes and extraordinary items	<u>\$</u>	9,418	> 423
NTHLY INCOME			
Income (current month only) before provision for Federal income taxes and extraordinary items	•		421

BROKER OR DEALER	Family	Investors	Company			
			For the period (MMDDYY) from	1/1/02	10_12/31/	02
			HANGES IN OWNERSHIP EQUI IP, PARTNERSHIP OR CORPOR			
1. Balance, beginning of period.				. , , , s _		4240
					<9,418>	4250
			, \$			4260
C. Deductions (Includes non-	conforming cap	ital of	\$	4272)		4270
2. Balance, end of period (From	item 1800)			s_	259,200	4290
	STATE		GES IN LIABILITIES SUBORDI OF GENERAL CREDITORS	NATED		
3. Balance, beginning of period.				. * \$	None	4300
						4310
						4320
4. Balance, end of period (From i	tem 3520)			s	None	4330 PENNIES

вяок	ER OR DEALER Family Investors Company	as of12/31/02
	Exemplive Provision Under	Rule 15c3-3
	exemption from Rule 15c3-3 is claimed, identily below the section upon ch such exemption is based (check one only)	
, ,	(1)—\$2,500 capital category as per Rule 15c3-1	4550
C. (k)	customers" maintained	4560
•	broker-dealer on a fully disclosed basis. Name of clearing firm Theorem Securities, Inc.	4335 _X 4570
D. (k)	(3)—Exempted by order of the Commission	4580

Based on our review of the client's procedures, we concur in this claim for exemption.

Ownership Equity and Subordinated Liabilities maturing or proposed to be withdrawn within the next six months and accruals, (as defined below), which have not been deducted in the computation of Net Capital.

γ̈́ S	oe of Proposed rithdrawal or Accrual ee below for ode to enter	Name of Lender or Contributor	Insider or Outsider? (In or Out)	Amount to be With- drawn (cash amount and/or Net Capital Value of Securities)	(MMDDYY) Withdrawal or Maturity Date	Expect to Renew (yes or no)
32	4600	4601	4602	4603	4604	4605
<u>,,</u>	4610	4511	4612	4613	4614	4615
¥ 31	4620	4621	4622	4623	4624	4625
<u>, , , , , , , , , , , , , , , , , , , </u>	4630	4631	4632	4633	4634	4635
<u>Y</u>	4640	4641	4642	4643	4644	4645
<u>, , , , , , , , , , , , , , , , , , , </u>	4650	4651	4652	4653	4654	4655
<u>¥</u> .	4660	4661	4662	4663	4664	4665
<u>y</u>	4670	4671	4672	4673	4674	4675
<u></u>	4680	4681	4682	4683	4684	4685
<u>*</u>	4690	4691	4692	4693	4694	4695

OMIT PENNIES

4699

TOTAL \$... None

Instructions: Detail listing must include the total of items maturing during the six month period following the report date, regardless of whether or not the capital contribution is expected to be renewed. The schedule must also include proposed capital withdrawals scheduled within the six month period following the report date including the proposed redemption of stock and payments of liabilities secured by fixed assets (which are considered allowable assets in the capital computation pursuant to Rule 15c3-1(c)(2)(iv)), which could be required by the lender on demand or in less than six months.

WITHDRAWAL CODE: DESCRIPTION

1. Equity Capital

2. Subordinated Liabilities

3. Accruals

4. 15c3-1(c)(2)(iv) Liabilities

3/78

FAMILY INVESTORS COMPANY

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED DECEMBER 31, 2002

CASH FLOWS FROM OPERATING ACTIVITIES:

Net (Loss)	\$ (9,418)
Adjustments to reconcile net income to net cash provided by (used in) operating activities: Depreciation Deferred taxes Investment income Net Unrealized losses on investments other than trading	5,951 (768) (1,331) 572
(Increase) Decrease in operating assets: Accounts Receivable Prepaid expenses Other assets Increase (Decrease) in operating liabilities: Accounts payable Accrued expenses	(16,937) (390) 3,651 4,326 (2,599)
Customer Exchange Income Taxes payable	(45,782) (4,662)
Net cash used in operating activities	(67,387)
CASH FLOWS FROM INVESTING ACTIVITIES: Investment income Purchase of long term investments Decrease in interest receivable Purchase of furniture and equipment Net cash used in investing activities	1,331 (1,336) 113 (550)
DECREASE IN CASH	(67,829)
CASH - January 1, 2002	298,431
CASH - December 31, 2002	230,602
Less Petty cash treated as other "non-allowable" asset	(200)
CASH - December 31, 2002 per line 750, Focus Report	\$ 230,402

FAMILY INVESTORS COMPANY

STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED DECEMBER 31, 2002

NET LOSS \$ (8,846)

OTHER COMPREHENSIVE INCOME (LOSS), NET OF TAX:

Unrealized losses on investments:

Unrealized holding losses arising during the period

\$ (572)

OTHER COMPREHENSIVE INCOME (LOSS)
TOTAL COMPREHENSIVE INCOME (LOSS)

 $\frac{(5/2)}{\$(9,418)}$

1. Organization and Nature of Business

The company, a New Jersey Corporation, is an introducing broker registered with the Securities and Exchange Commission (SEC) and is a member of the National Association of Securities Dealers (NASD).

2. Significant Accounting Policies

Securities Transactions

The company accepts customer orders for equity securities but clears the orders through another broker. The clearing broker settles the customer transactions and pays the company a commission. Customer payments for investment company shares are deposited into a trust account. A check for the actual cost of the shares less the company's commissions is drawn from the trust account and sent to the investment company. The company transfers the amount of commissions to the operating account by writing a check drawn on the trust account.

Commissions

Commissions and related expenses are recorded on a trade-date basis as securities transactions clear.

Fees for Account Supervision and Administrative Services

Account supervision and administrative services fees are received at various intervals depending on the payment schedules for the investment companies but are recognized as income on a pro-rata basis over the term of the contract.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles required management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclose contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Income Taxes

Federal and State income taxes are recorded as of the date of the financial statements utilizing currently enacted tax laws and rates. The amount of current and deferred taxes payable or refundable is recognized as of the date of the financial statement. Deferred tax expenses or benefits are recognized in the financial statements for the changes in deferred tax liabilities or assets between years.

Depreciation

Depreciation is provided on a straight-line basis using estimated useful lives of five to ten years.

Statement of Cash Flows

For purposes of the Statement of Cash Flows, the Company has defined cash equivalents as highly liquid investments, with original maturities of less than ninety days, that are not held for sale in the ordinary course of business.

Concentrations of Credit and Market Risk

The company is engaged in various activities in which counter-parties primarily include broker-dealers, banks, and other financial institutions. In the event counter-parties do not fulfill their obligations, the company may be exposed to risk. The risk of default depends on the creditworthiness of the counter-party or issuer of the instrument. Management believes it is not exposed to any significant credit risk. Cash deposits in financial institutions are below the FDIC Insured amounts.

Financial instruments that potentially expose the company to concentrations of credit and market risk consist primarily of cash equivalents. Cash equivalents are maintained at a high-quality investment company. The company has not experienced any losses on its cash equivalents. Management believes the company is not exposed to any significant market risk on cash equivalents since cash equivalents are invested in a money market account invested in U.S. Government securities.

3. Securities and other investments

Securities at fair market value consist of investment in a mutual fund. Net unrealized holding gains and (losses) on this investment in the amount of \$(572) and \$100 for the years ended December 31, 2002 and 2001, respectively, have been included in accumulated other comprehensive income. Securities not readily marketable consist of stock and warrants of NASD, Inc. a privately held company. Transfer of these shares is restricted and fair market value is not readily ascertainable.

4. Property, Furniture, and Equipment

Property, furniture, and equipment consist of the following:

Computers and Office Equipment	\$ 68,580
Furniture and Fixtures	33,115
Computer Software	1,982
	103,677
Less Accumulated Depreciation	85,039
-	<u>\$ 18,638</u>

Depreciation expense of \$5,951 for the current period was calculated on a straight-line method over 5 years for equipment, 7 years for Furniture and Fixtures, and 3 years for Software.

5. Receivable from Broker-Dealers and Clearing Organizations

Amounts receivable from broker-dealers and clearing organizations at December 31, 2002, consist of fees and commissions receivable in the amount of \$98,273.

6. Commitments and Contingent Liabilities

The company has obligations under operating leases with initial non-cancelable terms in excess of one year. Approximate aggregate annual rentals for office space and equipment at December 31, 2002, are as listed below:

2003	\$	50,900
2004	\$	50,112
2005	\$	3,813
2006	<u>\$</u>	544
	<u>\$</u>	105,369

Lease payments for the year ended December 31, 2002 were as follows:

Office rent	\$ 35,721
Automobile lease	\$ 11,224
Equipment rental	<u>\$ 4,048</u>
	<u>\$ 50,993</u>

7. Net Capital Requirements

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC rule 15c3-1), which required the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2002, the Company had net capital of \$168,912.

8. Accumulated Other Comprehensive Income

Accumulated other comprehensive income consists of net unrealized gains (losses) on securities of \$(472) and \$100 as of December 31, 2002 and 2001, respectively.

9. Common Stock

The Company has 2,500 shares of no par value common stock authorized of which 1,125 shares have been issued and are outstanding.

10. Income taxes

The current and deferred portions of the income tax expense included in the statement of operations as determined in accordance with FASB Statement No. 109, Accounting for Income Taxes, are as follows:

	Current	<u>Deferred</u>	<u>Total</u>
Federal State	\$ (388) 331	\$ (514) (254)	\$ (902) 77
Total	\$ (<u>57</u>)	\$ (768)	\$ (825)

Deferred tax assets and liabilities consist of the following:

	<u>2002</u>	<u>2001</u>
Deferred tax liability	\$ 3,197	\$ 3,965
Deferred tax asset	(4,336)	(3,587)
Valuation allowance	4,336	<u>3,587</u>
	<u>\$ 3,197</u>	<u>\$ 3,965</u>

The tax provision defers from the expected income tax expense that would result from applying U.S. statutory income tax rates to income before income taxes because of non-deductible expenses of approximately \$10,500.



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The Shareholder Family Investors Company Fanwood, New Jersey

In planning and performing our audit of the financial statements of Family Investors Company, (the company) for the year ended December 31, 2002, we considered its internal control, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control.

The management of the Company is responsible for establishing and maintaining effective internal control and practices and procedures to comply with requirements of regulatory agencies. One of the objectives of internal control and the practices and procedures is to provide management with reasonable but not absolute assurance that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control over financial reporting that might be material weaknesses. A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control over financial reporting and its operation that we consider to be material weaknesses.

This report is intended solely for the information and use of the shareholder, management, and regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Cerefice & Company
Certified Public Accountants
Rahway, New Jersey
January 30, 2003